



SEE IT.
HEAR IT.
LIVE IT.

N.E.G. INC.

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OUR STORY

Silvio Carnovale is president and owner of **NEG** Audio Visual Inc. **NEG** was originally founded in 1997 as a traditional entertainment company, yet evolved to include audio-visual, lighting, CCTV, access control, data, phone, TV Cabling Installation, and hotel audio-visual management services. **NEG** offers support in both the hospitality and commercial sectors. Since its conception, **NEG** has been dedicated to the project management and installation services in the hospitality market. **NEG** provides both a proactive and reactive support services encompassing all elements of the low voltage market. With locations in Toronto, Ontario and West Palm Beach, Florida, **NEG** strives to create our own presence in the Canadian and USA markets where our expertise and skills consistently surpasses expectation.

OUR MISSION AND VISION

As a leader in the industry, **NEG's** mission is to impact and evolve with the ever-changing customer needs. **NEG** brings a well-established background as an entrepreneur company that prides itself on its demand for state of the art installed audio and visual equipment and constantly expanding our service capabilities.

NEG is dedicated to the highest quality of innovative technology through creative avenues that expand to all sectors of the restaurant, hotel, convention and business centers. **NEG** is committed to provide our clients with an overall paramount experience which consistently supersedes expectations.

OUR FUTURE

This proud family-run business has led, managed and maintained its secured principles through its growth and continues to absorb unparalleled knowledge of the hospitality market. With over twenty years of experience and over 100 successful projects completed, **NEG** is passionate about commitment and dedication to hard work and surpassing expectations as well as appreciates the three pillars of the industry; sales, service and quality workmanship.

NEG brings a technological evolution as we provide the versatility and ease of the permanent and reliable audio-visual equipment that ensures client satisfaction.

NEG takes a creative approach to our platform as we are dedicated to continuously achieving a professional name in the market.

OUR MESSAGE

Since the establishment of **NEG** in 1997, I have built the company on the foundation of values which ensure that our customer's visions and needs are successfully met. This family-run business relies on its integrity, leadership, entrepreneurship and innovation as its core identity.

My vision to create **NEG** was founded on the belief that I could design a company that can compete on a North American scale because of its dedication and modernized philosophy that consistently enhance and enrich the hospitality market.

With a great overview of the accomplishments of **NEG**, I am proud of the milestones that continue to drive the success and efforts of our staff that prove that our dynamic business design effectively exceeds our client's expectations.

I am excited for the future of **NEG** as it continues to grow and cultivate strong relationships with our clients.

Silvio Carnovale

President



SATISFIED HOTEL PROJECTS

Aloft Hotel Vaughan
Best Western Cambridge
Bond Place Hotel Toronto
Canopy By Hilton Toronto
Comfort Hotel Airport North
Comfort Suites Windsor
Courtyard by Marriott Brampton
Courtyard by Marriott London
Courtyard by Marriott Kingston
Courtyard by Marriott Toronto North East Markham
Courtyard by Marriott Oshawa
Courtyard by Marriott Toronto Airport
Courtyard by Marriott Mississauga West
Crowne Plaza Kitchener Waterloo
Champlain Waterfront Hotel Orillia
Delta Hotel Toronto East
Doubletree Hotel Toronto Downtown
Doubletree Hotel Kitchener/Waterloo
Doubletree Hotel Airport West
Edward Village Markham Hotel
Edward Village North York Hotel
Embassy Suites Toronto Airport
Embassy Suites Montreal Airport
Fairfield Inn and Suites By Marriott Guelph
Fairfield Inn and Suites By Marriott Toronto Airport
Fairfield Inn and Suites By Marriott Downtown Montreal
Four Points By Sheraton Mississauga-Meadowvale
Four Points by Sheraton Vaughan
Four Points by Sheraton Windsor
Four Points by Sheraton Hamilton
Four Points by Sheraton Toronto Airport East
Four Points by Sheraton Toronto Airport
Hampton Inn and Suites Guelph
Hampton Inn and Suites Bolton
Hampton Inn and Suites Mississauga Airport
Hampton Inn and Suites Markham
Hampton Inn and Suites Dorval
Hilton Hotel Toronto Airport
Hilton Garden Inn Downtown Toronto
Hilton Garden Inn Toronto-Vaughan
Hilton Garden Inn Toronto Airport
Hilton Garden Inn Toronto Airport West Mississauga
Hilton Garden Inn City Centre
Hilton Garden Inn Toronto Brampton
Hilton Garden Inn Ottawa Downtown
Home 2 Suites Toronto Brampton
Homewood Suites By Hilton Mississauga Airport
Homewood Suites By Hilton Vaughan
Homewood Suites By Hilton Waterloo
Homewood Suites By Hilton Markham
Homewood Suites By Hilton Ottawa Downtown
Hilton Garden Inn Brampton West
Holiday Inn Express Richmond Hill
Holiday Inn and Suites Toronto Airport
Holiday Inn Express Mississauga West
Holiday Inn Toronto Yorkdale
Holiday Inn and Suites Pointe Claire Montreal Airport
Marriott Hotel Toronto International Airport
Novotel Toronto Center
Radisson Admiral Hotel – Toronto Harbourfront
Radisson Hotel Mississauga
Radisson Hotel Toronto East
Radisson Hotel Toronto Airport
Residence Inn Mississauga South West
Residence Inn Downtown Toronto
Residence Inn Toronto Airport
Residence Inn Mississauga West
Residence Inn Sudbury
Sheraton Hotel Hamilton
Springhill Suites By Marriott Vaughan
Towne Place Suites by Marriott Toronto North East Markham
Towne Place Suites by Marriott Sudbury
Towne Place Suites by Marriott Thunder Bay
Towne Place Suites by Marriott Windsor
Towne Place Suites by Marriott Oshawa
Westin Hotel Toronto Airport

SATISFIED CORPORATE CLIENTS

Eastons Group Of Hotels
 Sunray Group
 Sunny Hospitality
 Silver Hotel Group
 Woodlawn Hospitality Group
 JM Hospitality
 Vista Hospitality
 Quest Hospitality Inc
 Kingsbury Hospitality Group
 Bayview Hospitality
 The Kingslake Group
 Manga Hotels
 Sarup Hospitality
 Bawa Group
 Accent Design
 Flora DeMena Design
 Royal Design Inc
 Robert J. Chaban & Associates
 East Side Mario's St. John
 Fion MacCool's Islington
 Fion MacCool's Vaughan
 Fion MacCool's Windsor
 Fox and Fiddle Finch Avenue West
 Cortel Group Mario Cortillucci
 Vaughan Metropolitan Centre

Skyzone Trampoline Park Mississauga
 Skyzone Trampoline Park Vaughan
 Skyzone Trampoline Park Toronto
 Skyzone Trampoline Park Whitby
 Skyzone Trampoline Park Kitchener
 Skyzone Trampoline Park Montreal
 Skyzone Trampoline Park Winnipeg
 Skyzone Trampoline Park Dorval
 Synrg Construction Partners
 Zgemi Construction
 FPC Construction
 Chamberlin Construction
 Bellrock Construction
 Vanbots Construction Corporation
 Coughlan Homes
 Deer Creek Golf and Banquet
 Infinity Convention Center
 Riviera Parque Banquet and Conference Centre
 Toscana Banquet and Conference Centre
 Pearson Convention Centre
 Markham Convention Centre
 Borgata Event Venue
 Claireport Banquet Hall
 Supreme Banquet Hall
 Toronto Badminton and Racket Club



ENDORSEMENTS

"NEG Audio Visual Inc. has been providing audio visual services for Easton's Group of Hotels Inc. portfolio for 14 years. Over these years NEG has been courteous, professional and dependable. Silvio Carnovale, President of NEG Audio Visual Inc., is very accommodating and detail-oriented. He personally visits the site and makes sure that the work is done in both a timely manner and with high quality. I would recommend NEG Audio Visual Inc. to anyone looking for audio visual services."



DR. STEVE GUPTA
Doctor of Laws honoris causa
Founder & Chairman - Easton's Group of Hotels Inc.

"I have known and worked with Silvio Carnovale and NEG Audio Visual for the last 20 years; recently, he did a fabulous job at the Toronto Marriott Airport Hotel, Hilton Garden Inn Toronto Airport West and Hilton Garden Inn & Homewood Suites, Ottawa for Morguard Hotels. Silvio is highly professional, reliable and he completes all projects in a timely manner. I look forward to working with him on future projects"



SANJAY RATEJA
Vice-President, Operations - Hotels

"NEG Audio Visual Inc. completed an installation at our most recent Brampton Dual Brand Hilton Garden Inn / Home2 Project. It is a testimony of their continued collaborative approach in meeting high quality standards and timelines. It is always a pleasure working with Silvio and the NEG team!!! I look forward to the future..."



DOMENIC PICCONE
President

"Over the last decade or so, we have worked with NEG in numerous hospitality projects and found the Company and Silvio - to be a great addition to project team and to overall success of a project. The knowledge and input they bring to the table in terms of AV, Lighting, Security, become a crucial part of planning and strategically implementing these components. Their valuable input allows us to be creative and successful in blending both functionality & design of ceilings & features affected by NEG disciplines.

I would very highly recommend NEG and their services for any Hospitality & not only."



JOLANTA LUCAS
President and CEO

"From our initial contact through to the installation process, Silvio Carnovale of NEG worked tirelessly with us to ensure we were equipped with state-of-the-art Audio Video equipment, professionally installed, for our newly opened Hilton Garden Inn and Home2 Suites.

Silvio was attentive, accommodating, and solution focused from our initial meeting to follow up conversations and installation. We would highly recommend him and his company as they offer superior customer service that delivers on their promises"



BHULESH LODHIA
President, JM Hospitality Inc.

SEE IT, HEAR IT, LIVE IT.

N.E.G. is able to bring its clients the most sophisticated in Sound, Lighting and Visual Entertainment available in the Hotel Industry.

The Audio-Visual Evolution (As Featured In Hotelier Magazine) Hotel management has long been spending countless dollars and man-hours in procuring and operating audio-visual equipment. From screens and projectors, to speakers and effects lighting, the industry is in constant need of resources. Up until now these resources were rented. Repeated set-up and removal of technology-based equipment has been causing wear and tear on conference, board, and ballrooms.

Finally, there is another option for hotels that can see a return on investment in as little as six to nine months. This is due to cutting the cost of rentals, and having the option of creating their own room-surcharge. Permanent installation of state of the art audio- visual and theatrical equipment that is virtually invisible when not in use is the newest alternative.

This technological evolution is the next wave for hotels. The versatility and ease afforded by this permanent, upgradable resource will widen client base and improve overall client satisfaction.

WE OFFER

NEG Audio Visual Inc. offers its clients the most exceptional pre construction consultation, detailed drawings with specification cut sheets, construction coordination of our complete install and the most extensive after sales training and service in the industry. We are committed to you years after completion of your project.

As a standard with all our Audio Visual installations, we offer you the following;

1. 24 Hour Technical Support.
2. Advance replacement for products covered under warranty.
3. Quarterly maintenance service for the first year.
4. Training.
5. Equipment Upgrade Credit.
6. After Hours Emergency Service. (additional charges may apply)
7. Client Care Support.





DROP DOWN PROJECTION SCREENS

This Unique Installation allows your facility the presence of a Drop Down Screen and projector in your meeting room with the touch of a button. It is recessed and hidden in the ceiling when not in use.



CONFERENCE LIGHTING & SOUND

Sound System that are completely hidden and yet give you a true concert environment. It allows you the option of avoiding unnecessary wear and tear on your facility from outside sound systems being brought in. Conference lighting enhances your stage and dance floor with the most sophisticated technology in the industry.

INTERIOR AUDIO/VISUAL DESIGN

Our design staff will sit with your design team to ensure that all your audio/visual requirements will be incorporated into your décor.



COMMON AREA SOUND SYSTEM

Add the perfect ambiance to your lobby, pool area, fitness room and other common areas with installed recessed sound system. Volume and music selection is easily adjusted or changed with the touch of a keypad conveniently located behind your reception or in the room of choice.



LED ATMOSPHERIC LIGHTING

With the addition of RGBW LED lighting in your ceiling coves, bar shelving, front desk or with the newest RGBW Pot lights, since enhancement is sure to provide the ultimate customer experience.



BOARDROOMS



OUTSIDE EXTERIOR LED LIGHTING



CCTV

Secure your premises,
construction site or your
entire Hotel profile with
enhanced Security
cameras.



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